

For Immediate Release

SUPER GROUP ON THE GO WITH SOLID FULL YEAR RESULTS

- **Revenue for the year increased by 12% to R7,835 million**
- **Operating profit of R612 million up by 25% on the prior year**
- **Profit before taxation increased by a satisfactory 116% to R470 million**
- **Cash generated from operations up by 18% to R1,243 million**
- **Headline earnings from continuing operations increased by 114% to R339 million**
- **Reduction in total gearing to 27%**

Johannesburg, 16 August 2011. Despite the continuing difficult economic and trading environment, Super Group, the JSE listed transport logistics and mobility group, today delivered a satisfactory set of results for the full year ended June 2011.

Peter Mountford, Chief Executive Officer of Super Group, said, "We have consistently focused, across all our divisions, on improving operational efficiencies and implementing cost containment initiatives which have contributed significantly to the improved operating margin of the Group."

Mountford added that a number of new business contracts were successfully implemented in the Supply Chain and Fleet Solutions operations in both South Africa and Sg fleet (Australia). Most notable are the renewals of the City of Johannesburg (COJ) Red Fleet and the Western Australian Government fleet contracts.

"We are exceptionally pleased in achieving the repayment of all our Term Loans during the first six months of this year as well as some additional debt from cash generated by operations, bringing the total gearing for the Group down to 27% compared to 54% as at June 2010," said Mountford. "We managed to reduce net borrowings by R606 million over the year. The unrestricted gearing ratio, which excludes Full Maintenance Leasing (FML) borrowings and restricted cash, has reduced to 18% (June 2010: 26%)."

Super Group increased revenue from continuing operations by 12% to R7.8 billion from R7.0 billion mainly as a result of new business generated by the Supply Chain South Africa and Fleet Solutions businesses and a 25% increase in new vehicle sales within the Dealerships operations.

Operating profit increased by a healthy 25% to R612 million, reflecting an operating margin of 7.8% (June 2010: 7,0%). "We believe the improved results is mainly attributable to the return to profitability of the African Logistics operations;" he added.

Profit before taxation increased by 116% to R470 million, reflecting the benefits of improved operational profitability and lower finance costs as a result of the positive net cash retained from operations. The Group's operating cash flow of R1,243 million, before working capital movements, was up 18% on the prior year.

"The current statement of financial position is reflecting a strong balance sheet for the Group, with total gearing and unrestricted gearing well within targeted levels. The net asset value per share of the Group is 83.2 cents, up 13% from the 73.8 cents at 30 June 2010," said Mountford. "The strong cash flow generation within the operations enabled Super Group to reduce its borrowings substantially and the Group's financial credibility has, to a large extent, been restored."

Supply Chain South Africa's performance in increasing revenue and profit before taxation over the prior year, was driven by an improved volume performance in the FMCG business and sales growth, albeit modest, in the Automotive and Staple Foods operations. "The overall sector result was moderated by a disappointing result in the Sherwood International business. The Sherwood operational profitability declined significantly as a result of lower margins on a number of core beverage procurement contracts and a marked decline in agricultural and mining equipment expenditure within Sub-Saharan Africa. As a direct consequence, operating profit declined by 4% for the year to June 2011, whilst the increase in profit before taxation over the prior year of 16% was below expectations," said Mountford.

Fleet Africa completed the roll-out of the new vehicle fleet on the Eastern Cape Provincial Government contract as well as extending both the COJ Red Fleet and Vanilla Fleet contracts during the year. Revenue increased by 8%, operating profit by 22% and profit before taxation by 85%, mainly as a result of contract re-fleeting and the securing of a number of new corporate deals.

Driven by a strengthening Australian economy and a year of record sales origination, **Sg fleet (Australia)** reported strong operational results. This business delivered a 9% increase in revenue and a 39% increase in operating profit. "Mountford added: "Fleet maintenance costs were well controlled and the business also benefitted from improved vehicle residual values. Sg fleet increased its vehicle fleet by 3% over the year reflecting both good contract retention and the acquisition of a large national utility contract."

Dealerships delivered a good performance, increasing revenue by 18% and operating profit by 53%. The strong sales performance and stringent control of costs facilitated a satisfactory increase in operating margins. The reported growth in new vehicle sales of 24.8% outperformed the industry by 1.7% over the period concerned.

The Dealership Division successfully acquired the Land Rover dealership in Vereeniging and the Volkswagen and Audi dealerships in Rustenburg. The introduction of the Volkswagen and Audi product ranges to the Super Group Dealership Division is complementary to the existing product range and provides an expanded consumer reach into the future

“We continue to execute our stated strategy revealed at our interim results with the primary focus being growth in revenue and earnings through organic expansion in the existing divisions and selected complementary strategic acquisitions. The acquisition of Haulcon, a specialised bulk dry powder and liquids distribution business, at a cost of R28 million effective 1 July 2011, reflects the type of synergistic acquisitions being pursued by the Group,” said Mountford.

“While the local economy remains pedestrian and moderate volume growth is predicted within our Supply Chain and Fleet Africa operations over the next year, the Group is in a sound financial position and is optimally positioned for any improvement in economic activity within its core markets,” concluded Mountford.

No dividend has been declared by Super Group for the year ended June 2011.

Ends

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